



# Membership Application

## Motor & Equipment Remanufacturers Association

A market segment association of the Motor & Equipment Manufacturers Association

The below-named company hereby applies for membership in the Motor & Equipment Remanufacturers Association. We have read the eligibility requirements on page 2 and believe our company is eligible for membership. Accompanying this completed application is our payment (check, credit card, or purchase order) equal to the annual dues amount, also indicated on page 2.

We understand:

- Payment (or purchase order) for the complete first year of dues must accompany this application.
- A summary of this application, and other information submitted herewith, will be reviewed and subject to approval (voted on) by the MERA Board of Directors.
- Acceptance or denial of membership will be determined shortly after receipt of this application.
- The initial membership term will be one year and will automatically renew at the prevailing membership dues structure.
- Future membership dues are due and payable annually on a calendar year basis. A future adjustment may be made to bring the dues to a calendar year schedule.
- Membership cancellation must be done in writing. Unused membership dues are not refundable.
- Membership may be terminated if any future dues payment is more than 60 days overdue.
- If the membership application is approved, MERA will complete the processing of the payment method used for the first year's dues.

Company Name \_\_\_\_\_

Address \_\_\_\_\_

P.O. Box \_\_\_\_\_

City, State, Zip \_\_\_\_\_

Phone \_\_\_\_\_

Fax \_\_\_\_\_

E-mail \_\_\_\_\_

Web site \_\_\_\_\_

Name \_\_\_\_\_

Title \_\_\_\_\_

Signature \_\_\_\_\_

Date \_\_\_\_\_

**FIRST YEAR'S DUES FOR MY COMPANY (as indicated on page 2): \$ \_\_\_\_\_**

\_\_\_ Check for first year's dues (recorded above) accompanies this application

\_\_\_ Invoice my company for first year's dues (recorded above) using the attached purchase order

\_\_\_ Charge the first year's dues (recorded above) to my credit card

\_\_\_ Visa

\_\_\_ MasterCard

\_\_\_ American Express

Card Number \_\_\_\_\_

Expiration Date \_\_\_\_\_

Print Name (as it appears on card) \_\_\_\_\_

Signature \_\_\_\_\_

## The MERA Bylaws set forth the following requirements for membership eligibility:

**REMANUFACTURER MEMBER:** A company which conducts business in the remanufacturing industry, primarily in the remanufacture of motor vehicle parts, systems and/or modules (herein called parts) in North America for use in the automotive and heavy duty aftermarket. (voting member)

**SUPPLIER MEMBER:** A company engaged primarily in one or more of the following activities in the motor vehicle parts remanufacturing industry: (1) purchase, sale, or trade of cores; (2) provision of parts or materials (e.g., seals, gaskets, electronics, plastics); (3) provision of product engineering, design, testing, and prototyping services; and (4) provision of machinery, tools, dies, and molds (non-voting member)

**AFFILIATE MEMBER:** A company not eligible for membership as a remanufacturer or supplier member, but provides products and/or services to the motor vehicle remanufacturing industry (non-voting member)

**ASSOCIATE MEMBER:** A company not eligible for membership as a remanufacturer or supplier member, but can be classified as one of the following: (1) publishing/media company, (2) educational institution, (3) industry affiliate group, or (4) small consultancy with five or fewer employees (non-voting member)

### MEMBERSHIP DUES: (in U.S. Dollars)

Check the box below that is appropriate for your company. Note: MERA Remanufacturer and Supplier membership dues are based on North American annual sales volumes. Membership dues for Affiliate and Associate members are not dependent on sales volume.

Remanufacturer Member: Total N.A. Annual Sales Volume of Remanufactured Products	Annual Dues
<input type="checkbox"/> Up to \$5 million	\$1500
<input type="checkbox"/> \$5,000,001 to \$10,000,000	\$2200
<input type="checkbox"/> \$10,000,001 to \$20,000,000	\$3000
<input type="checkbox"/> \$20,000,001 to \$35,000,000	\$4000
<input type="checkbox"/> \$35,000,001 to \$50,000,000	\$5000
<input type="checkbox"/> \$50,000,001 to \$75,000,000	\$6000
<input type="checkbox"/> \$75,000,001 to \$100,000,000	\$7000
<input type="checkbox"/> \$100,000,001 to \$150,000,000	\$8500
<input type="checkbox"/> \$150,000,001 to \$250,000,000	\$10,000
<input type="checkbox"/> \$250,000,001 to \$500,000,000	\$12,000
<input type="checkbox"/> \$500,000,001 to \$1,000,000,000	\$13,500
<input type="checkbox"/> Greater than \$1 billion	\$15,000

Supplier Member: Total N.A. Annual Sales Volume to Motor Vehicle Parts Remanufacturers	Annual Dues
<input type="checkbox"/> Up to \$20 million	\$3000
<input type="checkbox"/> Greater than \$20 million	\$5000

Affiliate Member:	Annual Dues
<input type="checkbox"/> All Affiliate Members	\$3000

Associate Member:	Annual Dues
<input type="checkbox"/> All Associate Members	\$600

# Company Information

Provide the following information as accurately and completely as possible.

## 1. Company Contacts

List the names and titles of the company executives to be designated as your company's **Member Representative (MR)** and **Alternate Member Representative (ALT)**. MERA strongly suggests assigning this honor and responsibility to top-level executives. The designated representatives will be the primary and secondary contacts, respectively, for engaging your company with MERA and keeping membership current.

**MR** Name \_\_\_\_\_ Title \_\_\_\_\_ E-Mail \_\_\_\_\_

**ALT** Name \_\_\_\_\_ Title \_\_\_\_\_ E-Mail \_\_\_\_\_

## 2. North American Officers and Executives

This information is used exclusively to address special interest activities and services to the appropriate individual within your company. MERA keeps e-mail information confidential. Names and titles may be printed in the MERA membership directory publication.

Executive Position	Name	Title	E-Mail
Top Remanufacturing Exec.			
Top Aftermarket Exec.			
CEO			
President			
Chief Financial Officer			
Chief Purchasing Officer			
Sales & Marketing Exec.			
Gov't. Relations Exec.			
Legal Counsel			
Communications/PR Exec.			
International Affairs Exec.			
Engineering Exec.			
Product Development Exec.			
Quality Exec.			
Warranty Exec.			
Human Resources Exec.			

### 3. Products and Services

3.1 If your company is a remanufacturer, what are your principal products?

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3.2 If your company is not a remanufacturer, what are your primary products/services?

Integral parts

Engineering/Logistics

Cores

Information technology

Materials

Other: \_\_\_\_\_

Consulting/Legal

### 4. Sales Distribution

4.1 What percentage of your total business is related to the remanufacturing industry? \_\_\_\_\_

4.2 Of that percentage, what is the percentage for the following application (if applicable)?

'Light vehicles (passenger cars and light trucks)

'Heavy-duty trucks (class 6, 7, 8)

'Other, specify: \_\_\_\_\_

4.3 Of the percentage from 4.1, what is the percentage for the following markets (if applicable)?

'OE service aftermarket

"Independent aftermarket

### 5. Specific Interests

If you're a remanufacturer member, identify any specific MERA activities in which your company would like to participate:

Government Affairs Committee – MEMA/MERA (Federal/State legislation)

Regulatory Affairs Committee – MEMA/MERA (Federal/State regulations, e.g., EPA, NHTSA)

Sales & Marketing Council

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Other activity, specify: \_\_\_\_\_

Other activity, specify: \_\_\_\_\_

### 6. Affiliated Associations

6.1 MERA has an affiliate association for aftermarket suppliers. Would you like to learn more about AASA?

Yes  No

6.2 MERA has an affiliate association for heavy-duty (class 6, 7, 8 ) suppliers. Would you like to learn more about HDMA?  Yes  No

6.3 MERA has an affiliate association for OE light-duty (passenger car and light truck ) suppliers. Would you like to learn more about OESA?  Yes  No



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